

HOPES of Wigton

• Auctioneers • Surveyors • Valuers & Estate Agents •

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• Farms • Small Holdings • Country Houses • Urban Property •

• Home Buyer Surveys • Associated Financial Services • Halifax Agency •

Selling your property – the sequence of events

- Instruct us by phone to proceed
- We will order your home information pack
- We will forward draft colour illustrated sales brochures for approval under the Property Misdescriptions Acts together with our terms of engagement under the Estate Agents Act
- Following return of the paperwork your property is immediately on the market. We will place advertising, order the particulars from the printers, place a For Sale board in front of the property, display the property in our Office, dispatch details from our mailing list and e-mail the particulars to our web-site provider
- Contact you by phone with all viewing appointments and subsequently inform you by phone of any feedback from viewings.
- Immediately inform you of any offers and discuss their merits.
- Discuss with you any adjustments needed to the marketing strategy if necessary.
- Confirm the sale by writing to the seller, buyer and their respective Solicitors.
- Liaise with purchasers, Valuers / Surveyors and arrange appointment for the inspection.
- Liaise with Solicitors to maintain the progress of the sale, and regularly up-date you.
- We will help to sort out any potential problems thrown up by either the survey or the legal side.
- Vendors and purchasers will be contacted at the appropriate time by our Financial Advisor to offer any advice you may require regarding mortgages etc.
- Send our final account to your Solicitors for settlement upon completion.